

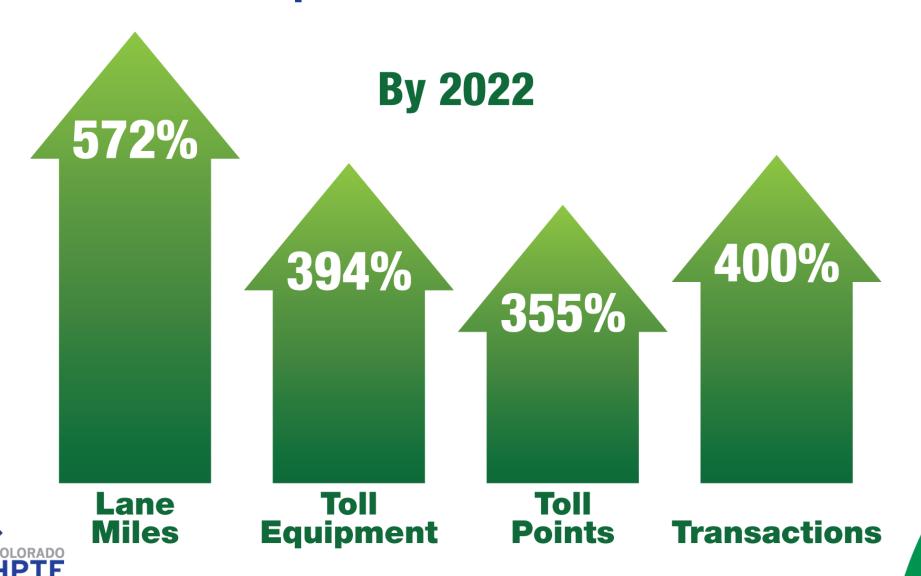
Outline

- HPTE's Success Story
- How Do HPTE Express Lanes Compare to Other States?
- Top 3 Tolling Operations Challenges
- Future Options
- Future Opportunities
- HPTE Next Steps –Board Direction

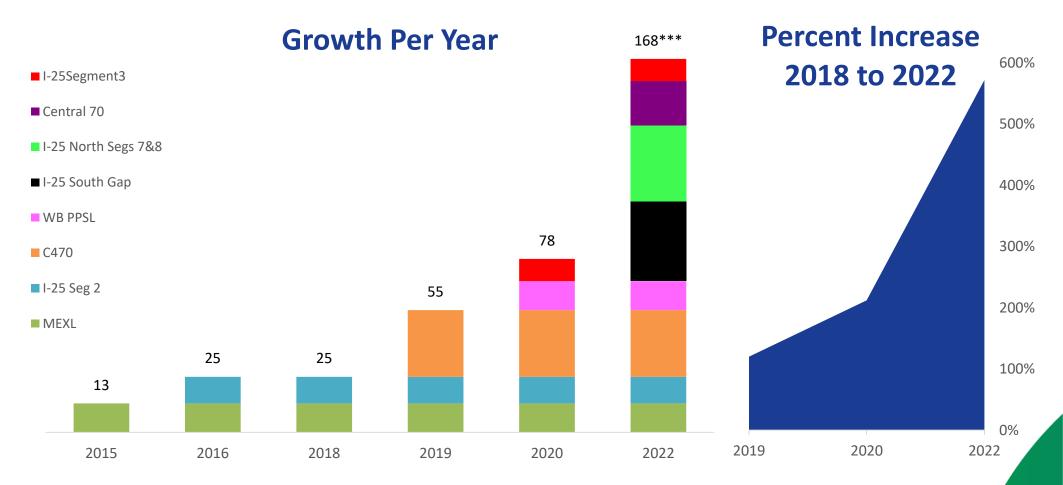


HPTE's Success Story...

HPTE Express Lanes' Growth



Growth in Total Lane Miles

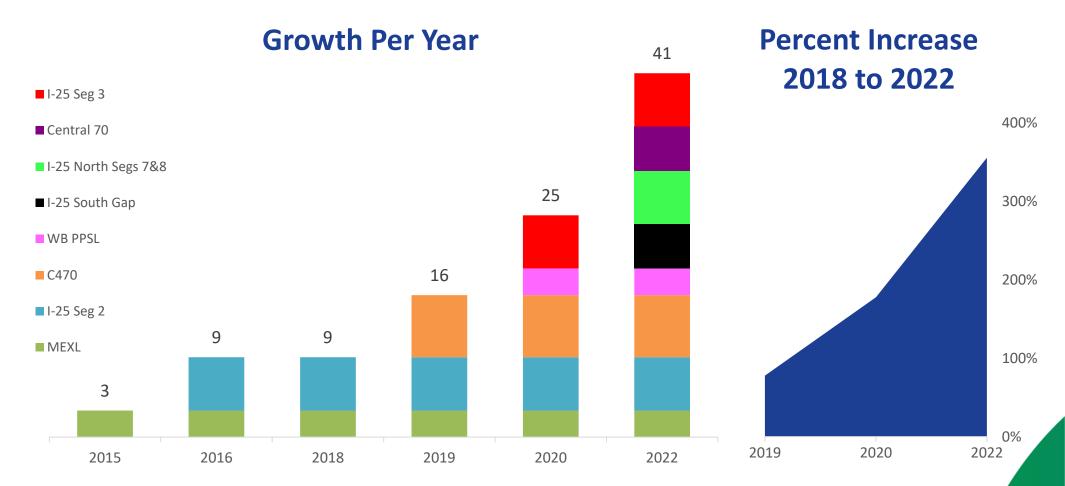




** Does not include US 36 or I-25 Central which are operated and maintained by Plenary Roads Denver (concessionaire)

*** Including PRD Express Lanes, total will be 212 by 2022.

Growth in Total Toll Points

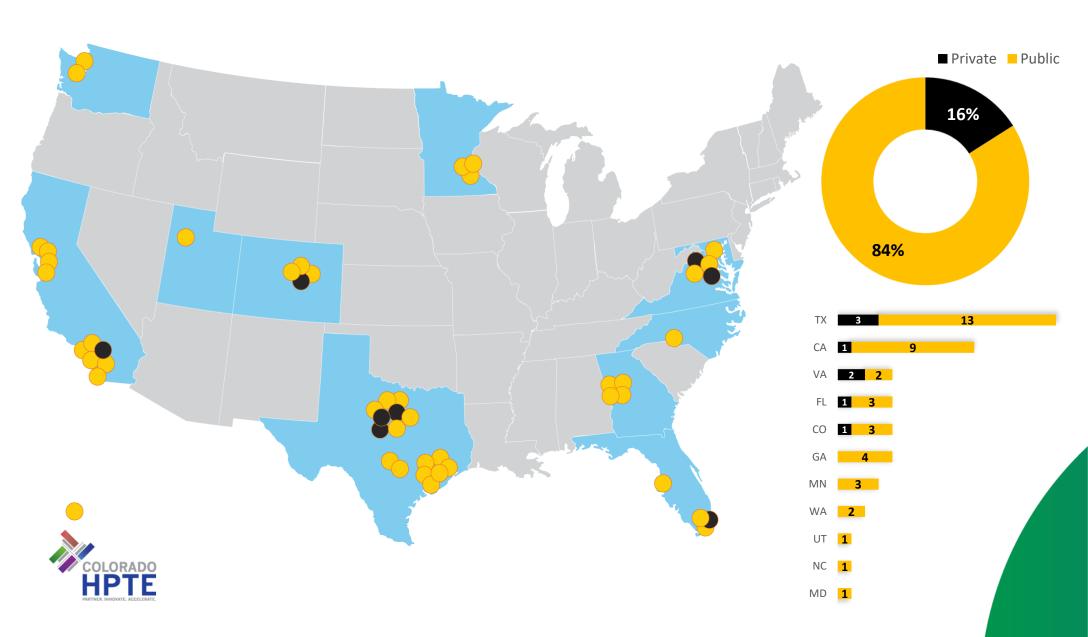




^{**}Does not include US 36 or I-25 Central which are operated and maintained by Plenary Roads Denver (concessionaire)

How Do HPTE Express Lanes Compare to Other States?

Where are HPTE's Peers?



Express Lanes Growth Per State

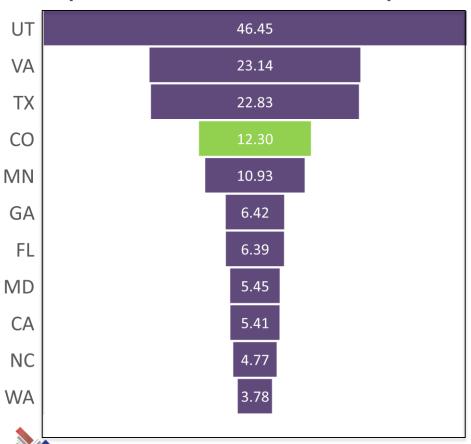




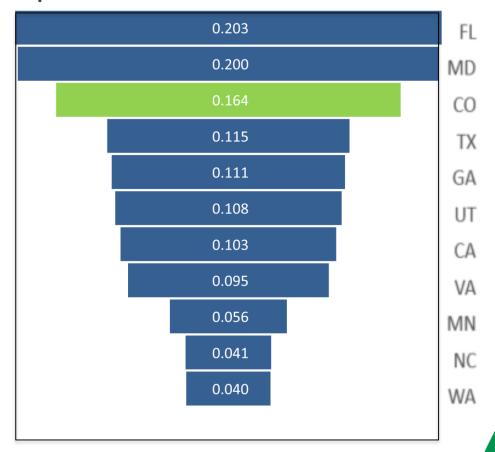


HPTE Express Lanes Growth Compared to Peers - Misc. Statistics

Express Lanes Miles Per Million Capita

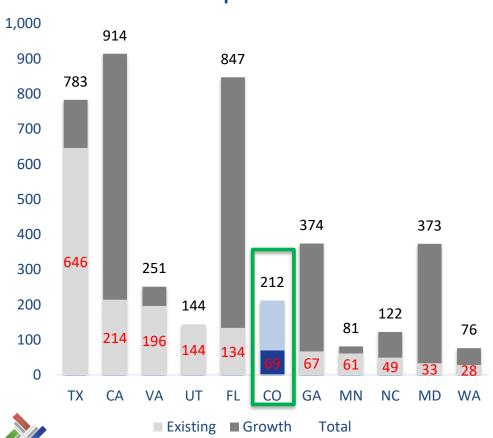


Express Lanes Miles Per Interstate Miles

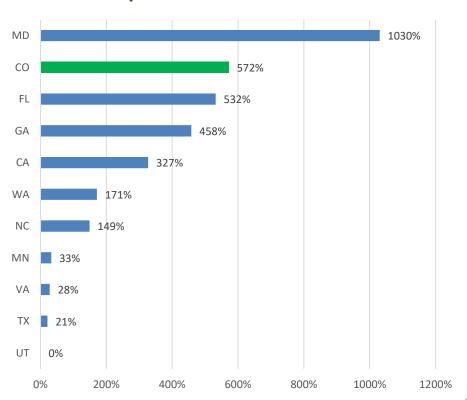


HPTE Express Lanes Growth Compared to Peers - Misc. Statistics Continued

Express Lanes Miles: Current and Future Growth Comparison with Peers



Express Lanes: Miles Growth







The light at the end of the tunnel...is a train

Top 3 Tolling Operations Challenges

Top 3 Challenges

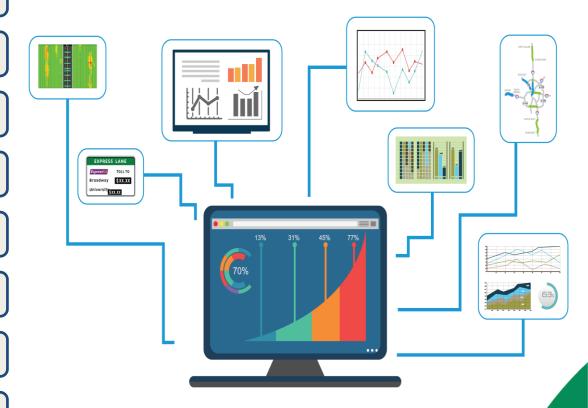
1-Active Management of Express Lanes

2-Data and Reporting

3-Equipment Monitoring & Maintenance

1- Active Toll Management: Real-Time Management

- Dynamic Tolling Management
- Incident Management / Toll Voiding
- Toll Equipment & Transaction Auditing
- Real-Time Traffic Condition Monitoring
- Toll Rate Setting & Adjustment
- Enforcement Management
- Toll Asset Management
- Tolling & ITS Equipment Monitoring





1 - Active Toll Management: How Do Our Peers Do It?

✓ Dedicated operations staff per facility

✓ Dedicated operations manager per facility

✓ Continuous real-time monitoring





Top 3 Challenges

1-Active Management of Express Lanes

2-Data and Reporting

3-Equipment Monitoring & Maintenance

2 - Data and Reporting

Data cloud management

Annual report for each corridor

Real-time dashboards

Ad hoc data requests

Scheduled reports





2 - Data and Reporting: How Do Our Our Peers Do It?

- √ Tolling and ITS data collection system
- ✓ Database
- ✓ Data fusion machine
- ✓ Reports and dashboards





Top 3 Challenges

1-Active Management of Express Lanes

2-Data and Reporting

3-Equipment Monitoring & Maintenance

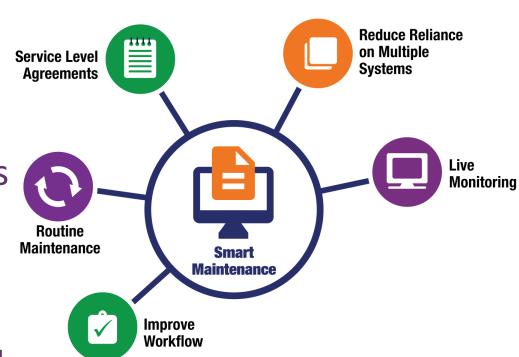
3 - Equipment Monitoring & Maintenance



3 - Equipment Monitoring & Maintenance: How Do Our Peers Do It?

- ✓ Contractors with Service Level Agreements (SLAs)
- ✓ Stringent uptime requirements
- ✓ Live monitoring
- ✓ Dedicated staff for routine and reactive maintenance





Peers Comparative Analysis

State	Express Lane	Existing Lane Miles	Total Revenue	Express Lanes Operations Location	# Express Lanes Operations Staff	# Express Lane Maintenance Staff	# Staff Working on EL Related Tasks (Data, Reports, etc.)
GA	I-85 Express	16	\$ 18.0 M	1	6	1	1
	I-75 South	12	\$ 1.7 M	1	6	1	1
MN	I-35E	9	\$ 0.3 M	1	3	1	1
	I-35W	18	\$ 1.7 M	1	3	1	1
	I-394	11	\$ 1.4 M	1	3	1	1
VA	I-66	9	\$ 25.0 M	1	3.5	3	2.5
	I-64	8.4	\$ 2.5 M	1	3.5	1	1.5
WA	SR 167	10	\$ 1.4 M	1	2	1	1
	I-405	17	\$ 16.4 M	1	2	1	1



Future Options

Tolling Operations Division - Support Staff Timetable

	2018	2019	2020	2021	2022
Total Support Staff	1	5	9	9	15
FORE COLLING EXTER © SOULCE EXTER © EXTER ©		8888			I-25 Segment 7&8 I-25 Gap Central 70
	!		WB PPSL	WB PPSL	WB PPSL
	 	i I	I-25 Segment 3	I-25 Segment 3	I-25 Segment 3
EXCIPE	į	C470 Segment 1	C470 Segment 1	C470 Segment 1	C470 Segment 1
CASTLE ROCK	I-25 Segment 2				
esture 🚭	EB PPSL				
SOULANT V. Committee Spring	2018	2019	2020	2021	2022

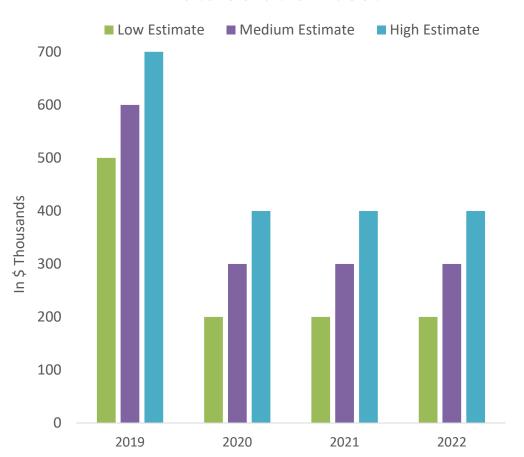


Tolling Operations Division - Cost Estimates

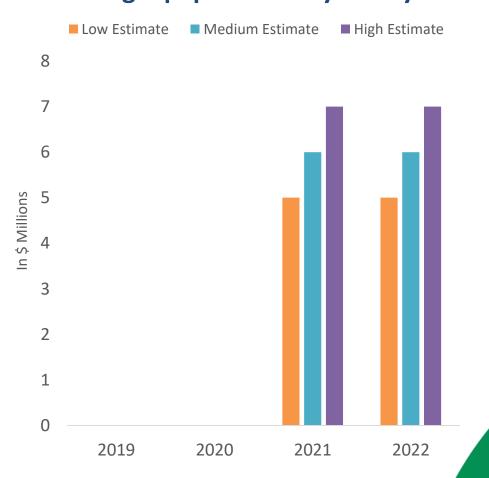


Tolling Operations Division - Capital Cost Estimates





Tolling Equipment Early Life cycle





Future Opportunities

Future Opportunities

✓ E-470 TSA agreement to expire June of 2023

✓ New functionality



New Technology







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HPTE Next Steps -Board Direction

Board Direction Topics

- ✓ 1- Operations model option
- ✓ 2- Data solution investment
- √ 3- Future opportunities

